

# CALIFORNIA BUSINESS COMEBACK GUIDE

# **JANUARY, 2022**

GOVERNOR'S OFFICE OF BUSINESS & ECONOMIC DEVELOPMENT (GO-BIZ)

GAVIN NEWSOM, GOVERNOR

DEE DEE MYERS, DIRECTOR

# **OVERVIEW**

On July 12th, 2021, Governor Gavin Newsom signed a transformative budget, including the largest economic and business recovery package in California state history. The historic budget includes an array of funding opportunities, relief programs, and business incentives to accelerate an innovative and resilient economic recovery.

This guide is intended to help <u>businesses</u> and <u>for-</u> <u>profit entities</u> identify relevant <u>new</u> and <u>existing</u> state funding resources for recovery and success.

# **ABOUT GO-BIZ**

The Governor's Office of Business and Economic Development ("GO-Biz") serves as California's single point of contact for business, economic development, and job creation efforts.

GO-Biz offers a range of services to business owners including: attraction, retention and expansion services, site selection, permit streamlining, small business assistance, international trade development, and assistance in navigating state programs and regulations.

# **GO-BIZ AGENCIES & INITIATIVES**

CALIFORNIA INFRASTRUCTURE & ECONOMIC DEVELOPMENT BANK (IBANK)

CALIFORNIA FILM COMMISSION

CALIFORNIA OFFICE OF THE SMALL BUSINESS ADVOCATE (CALOSBA)

**CALIFORNIA OPPORTUNITY & PROMISE ZONES** 

FUTURE OF WORK COMMISSION

VISIT CALIFORNIA (TRAVEL & TOURISM)

# **STAYING CONNECTED**

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		BUSI	NESS DEVELC	PMENT & BUS	SINESS SUPPOR	रम	
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
<u>CALIFORNIA</u> COMPETES GRANT <u>*NEW*</u>	STATE GRANT	<u>State:</u> <u>GO-BIZ</u>	QUALIFYING BUSINESSES	\$120,000,000 ONE TIME	\$36,000,0000	JAN 3 - JAN 24, 2022	EMAIL: <u>CALCOMPETES@GOBIZ.CA.GOV</u> PHONE: 916-322-4051
<u>CALIFORNIA</u> <u>COMPETES TAX</u> <u>CREDIT (CCTC)</u>	STATE INCOME TAX CREDIT	<u>State:</u> <u>GO-BIZ</u>	ANY BUSINESS	\$394,707,469 IN FY	20% OF TOTAL AMOUNT IN FY	JAN 2022 & MAR 2022	EMAIL: <u>CALCOMPETES@GOBIZ.CA.GOV</u> PHONE: 916-322-4051
<u>CAPITAL</u> <u>INVESTMENT</u> <u>INCENTIVE</u> <u>PROGRAM (CIIP)</u>	PROPERTY TAX REBATE	LOCAL	SPECIFIED MFG BUSINESSES	BASED ON ASSESSMENT	VARIES	ONGOING	EMAIL: <u>CALBIS@GOBIZ.CA.GOV</u> PHONE: 877-345-4633
<u>CASF BROADBAND</u> INFRASTRUCTURE <u>GRANT</u>	STATE GRANT	STATE: CPUC	TELEPHONE / WIRELESS BUSINESSES	\$300,000,000	\$5,000,000	JAN, 31, 2022	EMAIL: <u>CASF_APPLICATION_QUESTIONS@</u> <u>CPUC.CA.GOV</u>
<u>ELECTRIC PROGRAM</u> <u>INVESTMENT</u> <u>CHARGE (EPIC)</u>	STATE GRANTS	STATE: CEC	QUALIFYING ENERGY BUSINESSES	Varies by Program	VARIES BY PROGRAM	ONGOING	EMAIL: <u>ERDD@ENERGY.CA.GOV</u>
<u>FILM &amp; TV -</u> SOUNDSTAGE TAX <u>CREDIT *NEW</u> *	STATE TAX CREDIT	<u>State:</u> <u>GO-BIZ-CFC</u>	ELIGIBLE PROJECTS	\$150,000,000 ONE TIME	\$12,000,000 (SEASON/FILM)	PENDING	EMAIL: <u>SOUNDSTAGEINCENTIVE@FILM.</u> <u>CA.GOV</u>
FILM & TV - TAX CREDIT 3.0	STATE TAX CREDIT	<u>State:</u> <u>Go-Biz - CFC</u>	QUALIFYING MOTION PICTURES	\$410,000,000 IN FY	VARIES BY APPLICANT TYPE	JAN & MAR 2022	EMAIL: INCENTIVEPROGRAM3@FILM.CA . <u>GOV</u>

	BUSINESS DEVELOPMENT & BUSINESS SUPPORT (CONTINUED)										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT				
<u>HEALTHY SOILS</u> <u>PROGRAM</u>	STATE GRANT	<u>STATE: CDFA</u>	AGRICULTURE BUSINESSES	\$67,500,000	VARIES	NOV 2021 - FEB 2022	EMAIL: <u>CDFA.HSP_TECH@CDFA.CA.GOV</u> PHONE: 916-654-0466				
CALIFORNIA STATE HISTORIC TAX CREDIT	INCOME TAX CREDIT	<u>State:</u> <u>Parks - Ohp</u>	ANY BUSINESS	\$50,000,000	TBD	EARLY 2022	EMAIL: <u>INFO.CALSHPO@PARKS.CA.GOV</u> PHONE: 916-445-7000				
<u>NEW MARKET TAX</u> <u>CREDIT (NMTC)</u>	FEDERAL TAX INCENTIVE	<u>FEDERAL</u>	PLACE-BASED INVESTMENT	N/A	39% OF ORIGINAL INVESTMENT OVER 7 YRS	NOV 2021 - JAN 2022	EMAIL: <u>CDFIHELP@CDFI.TREAS.GOV</u> PHONE: 202-653-0421				
<u>NONPROFIT</u> <u>PERFORMING ARTS</u> <u>GRANT PROGRAM</u> <u>*NEW*</u>	STATE GRANT	<u>State:</u> <u>GO-BIZ -</u> <u>Calosba</u>	ELIGIBLE NONPROFITS	\$49,500,000 ONE TIME	\$75,000	TBD	Contact: <u>Calosba @ Go-Biz</u>				
<u>OPPORTUNITY</u> ZONES (OZ)	FEDERAL TAX INCENTIVE	<u>FEDERAL</u>	PLACE-BASED INVESTMENT	N/A	N/A	INVEST BY 2026	EMAIL: <u>ZONES@GOBIZ.CA.GOV</u> PHONE: 877-345-4633				
ORGANIC GRANTS PROGRAMS	STATE GRANT	<u>STATE:</u> <u>CALRECYCLE</u>	ELIGIBLE BUSINESSES	VARIES BY PROGRAM	Varies by Program	ONGOING	EMAIL: <u>GRANTS@CALRECYCLE.CA.GOV</u> PHONE: 916-341-5062				
RECOVERY GRANT PROGRAM - EDIBLE FOOD	STATE GRANTS	<u>STATE</u> : <u>CALRECYCLE</u>	FOOD RECOVERY PROJECTS	\$2,850,000 IN FY	\$250,000	DEADLINE DEC 16, 2021	EMAIL: <u>GRANTS@CALRECYCLE.CA.GOV</u> PHONE: 916-341-5062				

BUSINESS DEVELOPMENT & BUSINESS SUPPORT (CONTINUED)										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT			
RECYCLING BEV CONTAINER REDEMPTION PILOT	STATE GRANT	<u>STATE:</u> CALRECYCLE	AUTHORIZED RECYCLERS	\$5,000,000	\$1,000,000	DEADLINE JAN 1, 2022	EMAIL: <u>GRANTS@CALRECYCLE.CA.GOV</u> PHONE: 916-341-5062			
RECYCLING TECH FEASIBILITY GRANTS <u>*NEW*</u>	STATE GRANTS	<u>STATE</u> : <u>CALRECYCLE</u>	ELIGIBLE PROJECTS	\$2,000,000	PENDING	PENDING	EMAIL: <u>GRANTS@CALRECYCLE.CA.GOV</u> PHONE: 916-341-5062			
<u>RESEARCH &amp;</u> <u>DEVELOPMENT TAX</u> <u>CREDIT (R&amp;D)</u>	STATE INCOME TAX CREDIT	<u>STATE: FTB</u>	QUALIFIED R&D	BASED ON QUALIFYING EXPENSES	\$5,000,000 (2020-2023)	EACH TAXABLE YEAR	<u>CONTACT FTB</u> PHONE: 1-800-852-5711			
SPECIALITY CROP BLOCK GRANT	STATE GRANT	STATE: CDFA	AGRICULTURE BUSINESSES	\$22,000,000	\$500,000	JAN - FEB 2022	EMAIL: <u>GRANTS@CDFA.CA.GOV</u> PHONE 916-657-3231			
<u>TIRE RECYCLING</u> <u>GRANTS</u>	STATE GRANT	<u>STATE:</u> CALRECYCLE	ELIGIBLE BUSINESSES	VARIES BY PROGRAM	Varies by Program	ONGOING	EMAIL: <u>GRANTS@CALRECYCLE.CA.GOV</u> PHONE: 916-341-5062			
ZERO EMISSION VEHICLE (ZEV) MANUFACTURING GRANTS *NEW*	STATE GRANT	<u>STATE: CEC</u>	ZEV SUPPLY CHAIN BUSINESSES	\$243,750,000 (FY 21-22, 22-23)	\$50,000,000	PENDING	EMAIL: <u>FTD@ENERGY.CA.GOV</u> PHONE: 916-654-4628			

EMPLOYMENT & WORKFORCE										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT			
EMPLOYMENT TRAINING PANEL (ETP)	TRAININING REIMBUR- SEMENT	STATE: ETP	ANY BUSINESS	GENERAL + \$42,500,000 EXPANSION FUNDS	\$500,000 OR \$600,000 (CPD)	ONGOING	EMAIL: <u>ETPEDUNIT@ETP.CA.GOV</u> PHONE: 916-327-4391			
FIDELITY BONDING	BUSINESS INSURANCE	<u>STATE: EDD</u>	QUALIFIED EMPLOYERS	N/A	\$5,000 - \$15,000 PER EMPLOYEE	N/A	EMAIL: <u>WSBBONDING@EDD.CA.GOV</u> PHONE: 916-654-7799			
HOMELESS HIRING TAX CREDIT *NEW*	STATE INCOME TAX CREDIT	STATE: FTB	ANY BUSINESS	\$2,500 - \$10,000 PER HIRE	\$30,000,000 CREDIT PER YR	EACH TAXABLE YEAR	<u>CONTACT FTB</u> PHONE: 1-800-852-5711			
MAIN STREET SMALL BUSINESS TAX CREDIT II <u>*NEW*</u>	STATE INCOME TAX CREDIT	<u>STATE: FTB</u>	SMALL BUSINESSES	\$70,000,000 ONE TIME FY	\$1,000 PER HIRE \$150,000 MAX	NOV 1 - NOV 30, 2021	EMAIL: <u>FTBSBHC@FTB.CA.GOV</u> PHONE: 800-852-5711			
NEW EMPLOYMENT TAX CREDIT	STATE INCOME TAX CREDIT	<u>STATE: FTB</u>	ANY BUSINESS	N/A	35% OF QUALIFIED WAGES x PERCENTAGE	EACH TAXABLE YEAR	EMAIL: <u>GEDI@FTB.CA.GOV</u> PHONE: 916-845-3464			
<u>WORK</u> OPPORTUNITY TAX <u>CREDIT (WOTC)</u>	FEDERAL INCOME TAX CREDIT	<u>FEDERAL &amp;</u> <u>STATE: EDD</u>	ANY BUSINESS	N/A	\$9600 PER ELIGIBLE EMPLOYEE	EACH TAXABLE YEAR	EMAIL: WOTCSUPPORT@EDD.CA.GOV PHONE: 916-277-5140			
WORK SHARING	LAYOFF & UI ALTERNATIIVE	STATE: EDD	ELIGIBLE EMPLOYERS	BASED ON EMPLOYER UI	BASED ON UNEMPLOYMENT INSURANCE	ONGOING	PHONE: 916-654-7799			

EQUIPMENT & MACHINERY										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT			
CARL MOYER	STATE GRANT	<u>STATE &amp;</u> LOCAL: CARB	ANY BUSINESSES	VARIES	VARIES	ONGOING	EMAIL: <u>8666DIESEL@ARB.CA.GOV</u> PHONE: 866-634-3735			
Farmer Program	STATE GRANT	<u>STATE &amp;</u> LOCAL: CARB	AGRICULTURE BUSINESSES	\$213,000,000	VARIES	ONGOING	EMAIL: <u>FARMER@ARB.CA.GOV</u> PHONE: 916-282-6273			
F-GAS EMISSION REDUCTION INCENTIVE	STATE GRANT	STATE: CARB	RETAIL FOOD FACILITIES	\$15,000,000 FY 22-23	TBD	TBD	EMAIL: <u>FRIP@ARB.CA.GOV</u> PHONE: 916-323-1510			
FOOD PRODUCTION INVESTMENT PROGRAM	STATE GRANT	STATE: CEC	FOOD & BEV PROCESSORS	VARIES ANNUALLY	VARIES ANNUALLY	FUNDING PENDING	EMAIL: <u>ANGELA.HOCKADAY@ENERGY.C</u> <u>A.GOV</u> PHONE: 916-654-5186			
FULL SALES AND USE TAX EXCLUSION (CAEATFA)	SALES TAX EXCLUSION	<u>STATE: STO -</u> <u>CAEATFA</u>	QUALIFYING PURCHASERS	\$100M IN STE PER CALENDAR YEAR	\$10M IN STE PER APPLICANT	CALENDAR YEAR	EMAIL: <u>CAEATFA@TREASURER.GOV</u> PHONE: 916-651-8157			
HEALTHY STORES REFRIGERATION GRANT PROGRAM	STATE GRANT	<u>STATE: CDFA -</u> <u>FTF</u>	SMALL BUSINESSES / GROCERY	\$10,000,000	PENDING	PENDING	EMAIL: CAFARMTOFORK@CDFA.CA.GOV			
HYBRID & ZERO EMISSION TRUCK & BUS INCENTIVE	POINT-OF- SALE DISCOUNT	STATE: CARB	ELIGIBLE VEHICLE PURCHASERS	VARIES ANNUALLY	VARIES PER VEHICLE TYPE	VARIES ANNUALLY	EMAIL: <u>INFO@CALIFORNIAHVIP.ORG</u> PHONE: 1-888-457-4847			

EQUIPMENT & MACHINERY (CONTINUED)										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT			
LIVESTOCK METHANE REDUCTION (DDRDP+AMMP)	STATE GRANT	<u>STATE:</u> <u>CDFA - OEFI</u>	ELIGIBLE BUSINESSES	\$80,000,000	VARIES	PENDING	EMAIL: <u>CDFA.OEFI@CDFA.CA.GOV</u>			
PARTIAL SALES & USE TAX EXEMPTION FARM EQUIPMENT	SALES TAX EXEMPTION	<u>STATE:</u> CDTFA	QUALIFYING PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115			
PARTIAL SALES & USE TAX EXEMPTION DIESEL FUEL	SALES TAX EXEMPTION	<u>STATE:</u> CDTFA	QUALIFYING PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115			
PARTIAL SALES & USE TAX EXEMPTION MANUFACTURING & RESEARCH & DEV	SALES TAX EXEMPTION	<u>STATE:</u> CDTFA	QUALIFYING PURCHASERS	STATE EXEMPTION OF 3.9375%	\$200M IN PURCHASES PER YEAR	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115			
PARTIAL SALES & USE TAX EXEMPTION TELEPRODUCTION	SALES TAX EXEMPTION	<u>STATE:</u> CDTFA	QUALIFYING PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115			
PARTIAL SALES & USE TAX EXEMPTION TIMBER HARVEST	SALES TAX EXEMPTION	<u>STATE:</u> CDTFA	QUALIFYING PURCHASERS	STATE EXEMPTION OF 5%	N/A	ONGOING	<u>CDTFA ONLINE CHAT</u> PHONE: 1-800-400-7115			
TRUCK LOAN ASSISTANCE	STATE LOAN	<u>STATE:</u> STO & CARB	SMALL BUSINESS TRUCK PURCHASES	N/A	\$5,000,000	ONGOING	EMAIL: <u>CALCAP@TREASURER.CA.GOV</u> PHONE: 916-654-5610			

FINANCING & START-UP SUPPORT										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT			
<u>AMERICAN</u> <u>DISABILITIES ACT</u> (ADA) FINANCING	INCOME TAX CREDIT	<u>State:</u> Sto - Calcap	ELIGIBLE SMALL BUSINESSES	N/A	\$50,000	ONGOING	EMAIL: <u>CALCAP@TREASURER.CA.GOV</u> PHONE: 916-654-5610			
<u>CAPITAL ACCESS:</u> <u>COLLATERAL</u> <u>SUPPORT</u>	STATE GRANT	<u>STATE:</u> STO - CALCAP	ELIGIBLE SMALL BUSINESSES	N/A	\$2,500,000	ONGOING	EMAIL: <u>CALCAP@TREASURER.CA.GOV</u> PHONE: 916-654-5610			
CAPITAL ACCESS: SMALL BUSINESS	STATE LOAN	<u>STATE:</u> STO - CALCAP	ELIGIBLE SMALL BUSINESSES	N/A	\$5,000,000	ONGOING	EMAIL: <u>CALCAP@TREASURER.CA.GOV</u> PHONE: 916-654-5610			
<u>Sustainable</u> <u>Energy</u> <u>Entrepreneur</u> <u>Development</u> <u>Funding (Calseed)</u>	STATE GRANT	STATE: CEC	CLEAN ENERGY START-UPS	\$25,000,000	\$600,000	FALL	EMAIL: INFO@CALSEED.FUND			
<u>CLIMATE CATALYST</u> <u>FUND</u>	STATE LOAN	<u>State:</u> <u>GO-BIZ - IBANK</u>	FOREST/ BIOMASS PROJECTS	\$31,000,000	TBD	PENDING	EMAIL: <u>CATALYST@IBANK.CA.GOV</u> PHONE: 916-341-6600			
<u>CLEANUP &amp;</u> <u>BROWNFIELD</u> <u>ASSISTANCE</u>	STATE LOAN OR GRANT	STATE: DTSC	ELIGIBLE PROJECTS	VARIES PER PROGRAM	Varies per Program	ONGOING	EMAIL: <u>MARYAM.TASNIF-</u> <u>ABBASI@DTSC.CA.GOV</u> PHONE: 714-484=5489			

	FINANCING & START-UP SUPPORT (CONTINUED)										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT				
DISASTER LOAN GUARANTEE	LOAN GUARANTEE	<u>State:</u> <u>GO-BIZ - IBANK</u>	BUSINESSES IN DISASTER AREA	N/A	\$1,250,000	ONGOING	EMAIL: <u>SBFC-PROGRAMS@IBANK.CA.GOV</u> PHONE: 916-341-6600				
ELECTRIC VEHICLE CHARGING STATIONS (EVCS) FINANCING	STATE LOAN	<u>STATE:</u> STO - CALCAP	QUALIFYING BUSINESSES	N/A	\$500,000	ONGOING	EMAIL: <u>CALCAP@TREASURER.CA.GOV</u> PHONE: 916-654-5610				
FARM LOANS	LOAN GUARANTEE	<u>State:</u> <u>GO-BIZ - IBANK</u>	AGRICULTURE BUSINESSES	N/A	\$1,825,000	ONGOING	EMAIL: <u>SBFC-PROGRAMS@IBANK.CA.GOV</u> PHONE: 916-341-6600				
<u>GREENHOUSE GAS</u> <u>REDUCTION LOAN</u> <u>PROGRAM</u>	STATE LOAN	<u>STATE:</u> <u>CALRECYCLE</u>	ELIGIBLE BUSINESSES	\$5,503,000 IN FY (EST)	N/A	PENDING	EMAIL: LOANS@CALRECYCLE.CA.GOV				
<u>INDUSTRIAL</u> <u>DEVELOPMENT</u> <u>BONDS</u>	TAX EXEMPT BOND	<u>State:</u> <u>Go-Biz - Ibank</u>	ELIGIBLE MFG BUSINESSES	N/A	\$10,000,000	ONGOING	EMAIL: <u>BONDUNIT@IBANK.CA.GOV</u> PHONE: 916-341-6600				

	FINANCING & START-UP SUPPORT (CONTINUED)										
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT				
JUMP START	STATE MICRO LOAN	<u>State:</u> Go-Biz - Ibank	ELIGIBLE SMALL BUSINESSES	N/A	\$10,000	ONGOING	EMAIL: <u>SBFC-PROGRAMS@IBANK.CA.GOV</u> PHONE: 916-341-6600				
POLLUTION CONTROL TAX- EXEMPT BOND FINANCING	TAX EXEMPT BOND	<u>STATE:</u> STO - CPCFA	BUSINESSES WITH QUALIFIED PROJECTS	\$550,000,000	\$550,000,000	ONGOING	EMAIL: <u>CPCFA@TREASURER.CA.GOV</u> PHONE: 916-654-5610				
CALIFORNIA REBUILDING FUND <u>*NEW*</u>	STATE LOAN	<u>State:</u> <u>GO-BIZ - IBANK</u>	ELIGIBLE SMALL BUSINESSES	\$56,500,000	\$100,000	VARIES	<u>CALOANFUND.ORG</u>				
<u>RECYCLING</u> <u>MARKET</u> <u>DEVELOPMENT</u> <u>ZONE (RMDZ) LOAN</u> <u>PROGRAM</u>	STATE LOAN	<u>STATE:</u> CALRECYCLE	BUSINESSES- PROJECTS IN RMDZ AREAS	\$12,426,000	\$2,000,000 OR 75% OF PROJECT COST	ONGOING	EMAIL: <u>LOANS@CALRECYCLE.CA.GOV</u> PHONE: 916-341-6199				
<u>SEISMIC SAFETY</u> <u>FINANCING</u> <u>PROGRAM</u>	STATE LOAN	<u>STATE:</u> STO - CALCAP	SMALL BUSINESS PROPERTY OWNERS	N/A	\$250,000	ONGOING	EMAIL: <u>CALCAP@TREASURER.CA.GOV</u> PHONE: 916-654-5610				
SMALL BUSINESS LOAN GUARANTEE	loan Guarantee	<u>State:</u> Go-Biz - IBANK	ELIGIBLE SMALL BUSINESSES	N/A	\$20,000,000	ONGOING	EMAIL: <u>SBFC-PROGRAMS@IBANK.CA.GOV</u> PHONE: 916-341-6600				

	-		POWE	R & UTILITIES		-	
INCENTIVE NAME	TYPE	AUTHORITY	ELIGIBILITY	TOTAL \$ AVAILABLE	MAX AWARD	TIMING	CONTACT
PACIFIC GAS & ELECTRIC (PGE) ECONOMIC DEVELOPMENT RATE	UTILITY RATE DISCOUNT	STATE: CPUC	BUSINESSES IN PGE TERRITORY	VARIES BASED ON REMAINING POWER ALLOCATION	12% - 25% DISCOUNT FIVE YEARS	ONGOING	EMAIL: ECONOMICDEVELOPMENT@PGE.COM
SAN DIEGO GAS & ELECTRIC (SDGE) ECONOMIC DEVELOPMENT RATE	UTILITY RATE DISCOUNT	STATE: CPUC	BUSINESSES IN SDGE TERRITORY	VARIES BASED ON REMAINING POWER ALLOCATION	12% DISCOUNT FIVE YEARS	ONGOING	EMAIL: <u>EDR@SDGE.COM</u>
<u>SELF GENERATION</u> <u>INCENTIVE</u> <u>PROGRAM (SGIP)</u>	ENERGY STORAGE SYSTEM REBATE	STATE: CPUC	NON- RESIDENTIAL CUSTOMERS	VARIES BASED ON UTILITY	\$850 - \$1000 KILOWATT- HOUR REBATE RATE	ONGOING	PGE: <u>SELFGEN@PGE.COM</u> SDGE: <u>SGIP@ENERGYCENTER.ORG</u> SCE: <u>SGIPGROUP@SCE.COM</u> SOCALGAS: <u>SELFGENERATION@SOCALGAS.COM</u>
SOUTHERN CALIFORNIA EDISON (SCE) ECONOMIC DEVELOPMENT RATE	UTILITY RATE DISCOUNT	STATE: CPUC	BUSINESSES IN EDISON TERRITORY	VARIES BASED ON REMAINING POWER ALLOCATION	12% DISCOUNT FIVE YEARS	ONGOING	EMAIL: <u>ECONOMICDEVELOPMENT@SCE.COM</u> PHONE: 626-812-7351

# FINDING FUNDING TOOLKIT





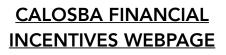


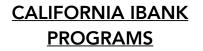


California Infrastructure and Economic Development Bank

<u>GO-BIZ INDUSTRIES</u> <u>WEBPAGES</u>

# CALIFORNIA GRANTS PORTAL







OPR WEEKLY FEDERAL GRANTS E-LIST



**CARB FUNDING WIZARD** 

ALL ST

OPPORTUNITY ZONES
<u>& PLACE-BASED</u>



STATE TREASURER'S OFFICE PROGRAMS

# **GO-BIZ SERVICES**



TAILORED SITE SELECTION



INTERNATIONAL AFFAIRS & TRADE SUPPORT



INCENTIVE & PROGRAM NAVIGATION



ZERO EMISSION VEHICLE (ZEV) MARKET ASSISTANCE



PERMIT AND REGULATORY

**ASSISTANCE** 



SMALL BUSINESS ASSISTANCE



CALIFORNIA COMPETES TECHNICAL ASSISTANCE

#### **GO-BIZ SUBSCRIPTIONS**

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#### **BUSINESS INVESTMENT SERVICES (CALBIS)**

## Need assistance in navigating the above?

The Business Investment Services (CalBIS) unit of GO-Biz is comprised of a team of business development experts and specialists across the state with in-depth insight on available resources, ongoing initiatives, and government programs that provide direct technical and financial assistance to businesses and economic development organizations. CalBIS provides a confidential tailored site selection service and an incentive navigation service to businesses at no cost.

Additionally, the Permit Assistance unit provides comprehensive permit and regulatory compliance assistance statewide by serving as a central source of permit guidance. The Permit Assistance unit also works with local and regional permitting agencies to provide permit identification and regulatory compliance assistance at the local level.



#### **KEY CALBIS CONTACTS**

KAINA PEREIRA SENIOR ADVISOR FOR BUSINESS DEVELOPMENT KAINA.PEREIRA@GOBIZ.CAGOV

POONUM PATEL ASSISTANT DEPUTY DIRECTOR BAY AREA REGION POONUM.PATEL@GOBIZ.CA.GOV

SAM NEJABAT SENIOR BUSINESS DEVELOPMENT SPECIALIST SAN DIEGO - IMPERIAL REGION SAM.NEJABAT@GOBIZ.CA.GOV

TRELYND BRADLEY SENIOR BUSINESS DEVELOPMENT SPECIALIST GREATER LOS ANGELES REGION TRELYND.BRADLEY@GOBIZ.CA.GOV

DANNA STROUD REGIONAL BUSINESS DEVELOPMENT SPECIALIST CENTRAL COAST REGION DANNA.STROUD@GOBIZ.CA.GOV

DEREK KIRK REGIONAL BUSINESS DEVELOPMENT SPECIALIST GREATER SACRAMENTO AND CENTRAL SIERRA REGIONS DEREK.KIRK@GOBIZ.CA.GOV

#### **BUSINESS INVESTMENT SERVICES (CALBIS)**

#### **KEY CALBIS CONTACTS (CONT)**

#### JILL DRINKWATER

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